

**BID NUMBER DHA10-2024: THE APPOINTMENT OF TWO TRANSACTION ADVISORS TO SUPPORT THE DEPARTMENT WITH THE EVALUATION OF RFP BIDS, NEGOTIATION AND POSSIBLE CONCLUSION OF A PUBLIC PRIVATE PARTNERSHIP AGREEMENT FOR REDEVELOPMENT OF 5 (FIVE) IDENTIFIED LAND PORTS OF EWNTRY FOR A PERIOD OF THREE (3) YEARS, IN ACCORDANCE WITH TREASURY REGULATION 16 OF THE PUBLIC FINANCE MANAGEMENT ACT AND APPLICABLE PPP LEGISLATION.**

**Firms may ask for clarification on the tender document or any part thereof, up to close of business 1 week before the deadline for the submission of the bids – The deadline close of business of 13 September 2024.**

No.	Questions	Answers
1.	<p><b>Prequalification and functional evaluation criteria .</b></p> <p>Could you share the prequalification and functional criteria for the technical, legal, financial and ED workstreams? This would allow TA bidders (as opposed to PPP bidders) to price more accurately.</p> <p>We appreciate that overall RFP has had to be purchased by the PPP bidders but perhaps you can provide an extract of the evaluation criteria itself and eliminate the other necessary parts such as general instructions and the forms and returnable schedules to be populated.</p>	<p><u>The evaluation criteria are attached.</u></p>
2.	<p><b>Economic development (ED) evaluation</b></p> <p>We note that the RFP doesn't mention the need for ED evaluation. Should we assume that EY will be evaluating the ED aspects of bids from package 1 and 2? Or should we make provisions for ED evaluation in our bids?</p>	<p>Please make provision for ED evaluation</p>

No.	Questions	Answers
3.	<p><b>Overall process and timelines</b></p> <p>Could you provide us with a summary of any aspects that might be different from normal PPP procurement? For example, is there going to be a combined RFQ/RFP evaluation? Is there going to be an RFP optimisation process?</p> <p>Lastly, could you give us the anticipated timeline for the process (bid evaluation, negotiation, etc) as this would affect resourcing and the number of people that would need to be mobilized especially given the multiple number of projects.</p>	<p>There is no RFQ process and RFP Optimisation has already been done. The timelines will be agreed between all TA teams involved in the evaluation and negotiation process.</p>
4.	<p><b>Assumption on number of respondents</b></p> <p>To allow a like-for-like price in the TA bids, could you provide an assumption on the number of respondents that will be evaluated? While ordinarily this is not easy, given the registration process on Ansarada to date and the requirement to purchase the bids, we believe a reasonable assumption on the number of bids can be made.</p>	<p>There are 28 registered potential bidders registered on Ansarada. The Department is unable to establish how many will bid for each port of entry. So the pricing should be based on the assumption that for each port of entry there will be One bid to be evaluated and One PPP Agreement to be negotiated and concluded.</p>
5.	<p>As the current Transaction Advisors is the EY Team excluded from bidding for DHA10-2024</p>	<p>The bid is open to the entirety of the market with no exclusions.</p>
6.	<p>In paragraph 12 in the Background section (Page 14 of 43) it is stated that .... a bidder can only be appointed for only one package of the two packages (Package 1- Lebombo and Oshoek and Package 2 - Maseru Bridge, Kopfontien and Ficksburg),</p> <p>In an instance where the bidder intends to bid for the two packages, understanding that they will only be appointed for one package- is the bidder: Required to submit two separate bid documents?; or</p>	<p>A bidder needs to bid separately for each package of work and clearly mark the submission envelopes accordingly.</p>

<b>No.</b>	<b>Questions</b>	<b>Answers</b>
	Can the bidder submit a single bid document that clearly separates the pricing for the two packages?	